



FRACTIONAL IT LEADERSHIP FOR CEOS AND COOS WHO OWN TECHNOLOGY



We have already solved your technology problem at 40,000 employees.

Your team is seeing it for the first time at 400.

Randy Blackmon · Managing Partner, Timberline Technology Partners

Thirty days to a plan your leadership can fund.

Where you stand on reliability, security, cloud spend and vendors, ranked by what it costs you to leave alone.

Any of this sound familiar?

- ◆ Your customers report an outage before your own team notices it.
- ◆ The cloud bill climbs every quarter and nobody can explain why.
- ◆ A customer or an auditor is asking security questions you cannot answer.
- ◆ Everything important depends on one person, and you know who.

WHAT YOU GET

- 1 A straight answer you can act on.** Your board, your auditors and your largest customer all want to know where you stand. You get that in business language, with the cost and the consequence attached, the same way we carried risk to a global bank's executive committees.
- 2 Judgment about what comes first.** In a small IT shop every problem looks equally urgent, and that costs you attention and money. Knowing which fire is actually urgent came from watching technology fail in financial services, manufacturing, consumer goods and a carve-out.
- 3 Leverage on what you spend.** Cloud and vendor commitments are often the second largest line in your budget, and nobody on staff has sat on the buy side of a real negotiation. This side of the table is familiar ground.

IN THE FIELD: A MORTGAGE TECHNOLOGY SAAS COMPANY

FRACTIONAL CTO · REPORTING TO THE COO · SINCE APRIL 2026

Competing technology efforts became one managed plan with named owners and dated commitments. Leadership extended the engagement and expanded the scope.

- ◆ **Progress leadership can see.** A weekly review, so the COO stops asking where things stand.
- ◆ **Spending decisions stop being guesses.** A ranked risk register with the cost of inaction stated.
- ◆ **A sales blocker cleared.** SOC 2 readiness scoped toward a Type 1 audit.

WHO WE SERVE

Owner and founder led

Growing faster than the technology was built to handle. The IT team you have was sized for a smaller company with simpler problems.

PE-backed portfolio companies

Post-close integration, a carve-out, a diligence finding nobody owns, or a value creation plan that assumes an operations function nobody built.

The common thread: a technology function that grew rather than one that was designed.

HOW WE ENGAGE

🔍 Operations & Risk Assessment

Where you stand, in about thirty days. Most engagements start here.

🛡️ Fractional IT Leadership

Senior judgment without a senior salary. An interim CTO seat for companies not ready to hire one.

🚀 Targeted Project

One thing fixed, with an end date on it. A vendor agreement renegotiated, a separation executed, incident management stood up.

25+

years leading
enterprise IT

78,000+

users supported across
four global enterprises

\$500M+

in contracts
negotiated

68%

cut in incident
time to repair

Infrastructure, end-user services, crisis response and risk management at **Coca-Cola, SunTrust, Voya Financial, Corning, Morgan Stanley and Candescent.** BS Information and Computer Science, **Georgia Institute of Technology.**

Let's talk. A thirty minute call is usually enough to tell whether we can help.